

Why Should We Hire You?

Cheat Sheet



NOTE : These are tailored answers using qualities picked at random for educational purposes. Be sure to discover your own qualities through your own thorough company research. Obviously the sample answers on this cheat sheet are for your inspiration only. You need to customize them to your own situation. (If any of this is unclear please re-read the “why should we hire you” article on the blog.)

Answer 1

Position: Administration

Company’s Desired Quality: Multitasking

A

When I read the job posting for this position something jumped out to me that made me immediately think I would be among the top candidates for this position.

Yes, I’ve worked and succeeded in many office environments and cultures similar to yours, and, more importantly, had 7 years experience in your industry as an elite-level administrator.

But what sets me apart from other candidates is not only my ability to balance several complicated tasks while under the most difficult conditions (which I believe I demonstrated thoroughly during my time at _____), but also that I receive a significant amount of personal validation from being a successful multitasker.

In other words, you should certainly hire me because I am qualified for the position... but more importantly because I will bring a joy and passion to the tasks that other candidates may find mundane.

Answer 2

Position Type: Retail Manager

Company's Desired Quality: Leadership

A

I think we can both agree that because of the nature of this position, nearly every candidate is going to answer this question by claiming to be a "great leader." After all, being a great manager requires one to possess natural leadership skills. What sets me apart though, is that I can quantify my success as a leader with a few examples from my past (insert anecdote(s) with a clearly quantifiable supporting argument. i.e. "I implemented a new...", "I led my team to a 30% increase...").

Furthermore, I will also acknowledge that being a retail manager is not just about leadership, but also about organization, communication, customer service, and brand awareness. In my experience as Manager at _____ I was able to not only develop and apply these skills, but mentor the other employees on my team, and I believe this development will be a huge asset to your organization.

Answer 3

Position Type: Transportation

Company's Desired Quality: Punctuality

A

I know the importance of having drivers that are consistently able to ensure that their freight arrives at its destination on time. Over the last ____ years I have built a reputation as a driver that can be trusted to put punctuality above everything else, except for safety of course (for which I also have an immaculate record).

In my experience at _____ I drove over _____ miles without missing a scheduled delivery or compromising the cargo or my truck in any way. If hired I will apply these same principles to the deliveries I am entrusted with, and utilize the _____ miles of experience I've gained over the last several years to ensure that my deliveries arrive as instructed.

Answer 4

Position: Computer Programmer

Company's Desired Quality: Versatility

A

I think the most obvious reason why I would be an excellent hire for your organization is the fact that I have an extremely diverse skillset that I've developed over the last few years working at _____, _____ and _____.

Each of those platforms was built using a different computer language and through my experience I was able to become a master at all three. Similarly, I learned many of the complimentary support systems that these organizations used. I know one of the requirements of this position is to be able to be a "jack of all trades", and if I were hired I would be an extremely versatile asset to the organization, seamlessly being able to move between tasks, projects, and teams.

What You Should Do Next:

Congratulations!

Now you're prepared for the common "why should we hire you?" interview question.

Having said that there are over 100 possible OTHER interview questions you could possibly face!

That's why you really need to get our 3-step method to answering ANY other interview question perfectly....



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